

HEATING & COOLING SYSTEMS



## THERMOSTATS & CAPS



### More OE Exact Coverage

#### FIRST-TO-MARKET WITH MANY CAPS & THERMOSTATS

With Gates' extensive new product research and development, combined with the company's unparalleled customer support and partnership network, no other manufacturer offers you and your customers the products and service you need. Gates offers more OE Exact coverage for applications such as Integrated Thermostat Housings and Thermostats. As replacement rates for thermostats continue to rise, Gates is always first-to-market with new products that add value and profitability.

# THERMOSTATS & CAPS

## A BETTER PARTNERSHIP

Gates only partners with prime OE thermostat manufacturers. These key strategic relationships allow Gates to leverage its global buying power to secure the best price and coverage for you and your customers. All suppliers are audited and must meet Gates' stringent product standards and requirements. In addition, by actively doing end-of-life management of SKUs, Gates helps customers manage their inventory by consolidating SKUs wherever possible. The same great coverage with less inventory saves everyone money.



## Why Gates?

- › More OE Exact coverage for ITHs and regular thermostats
- › First-to-market with new products
- › Full customer service support – application specific, sales and promotional
- › Best coverage with fewer SKUs – saving you money in inventory stocking
- › Continuous new market research and development
- › Expanding & diversifying thermostat & cap portfolio

## Integrated Thermostat Housings

Integrated Thermostat Housings (ITHs) offer tremendous opportunity for growth and profitability. Replacement rates are rising with 51% of new vehicles equipped with ITHs and 20% (and growing) of VIOs having an ITH. As an industry leader, Gates has 96% coverage of all ITHs.



## Caps

Gates' constant research ensures up-to-date application coverage. Currently available are: fuel caps, radiator caps, supercharger caps, heavy-duty caps, DEF caps and racing caps.

